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Board Members absent: Howard Taylor, absent with notice

Also in attendance: Director Snyder, Melanie Conway, Kara LaMarre, and guests

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<u>MINUTES –</u> Under FY 09-10 Annual Report "proceed in raising the under 60 suggested donation to \$3.25 and the under 60 to \$5.50" needs to read "**over** 60 suggested donation to \$3.25". Motion by McCray supported by Nolan to approve the minutes as amended for the December 22, 2010 Board Meeting. Ayes (4) Four, nays (0) zero. Motion carried.

**<u>FINANCIAL REPORT</u>** – Financial report shows the COA in the black \$17,024. Motion by McCray, supported by Nolan, to receive and file the financial report ending December 31, 2010. Ayes (4) Four, nays (0). Motion carried

**<u>CORRESPONDENCE</u>** – None at this time.

#### **REPORTS**

Chairman Mahank commented that if the current situation continues, the Director and Assistant Director will get burned out. The appropriate number of staffing is needed if the current level of services is going to be provided. A decision needs to be made regarding if money will be taken out of the fund balance or if the COA needs to cut services. There are going to be more funding cuts coming. The COA is currently looking into raising the suggested donation rates. Director Snyder is going to talk to other COAs to see how they figure their cost per unit for their suggested donation. Currently more money is received for congregate meals than for home delivered meals. The Director will talk to NEMCSA to see if money from the congregate meal program can be transferred into home delivered meals.

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- C. <u>Area Agency on Aging Advisory Council</u> Earl was in attendance and reported the current senior population increased by 2.2%. Changes are going to be made and new ideas are being looked at because of the baby boomers. Earl will continue to collect information.
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- A. <u>Commissioners Survey</u>: Jack read the Crawford County Commission on Aging: Crawford County Commissioner Assessment dated December 15, 2010. Motion by McCray, supported by Nolan to receive and file the commissioners' survey. Ayes (5) five, nays (0) zero.
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- A. <u>Commissioners Survey</u>: Jack read the Crawford County Commission on Aging: Crawford County Commissioner Assessment dated December 15, 2010. Motion by McCray, supported by Nolan to receive and file the commissioners' survey. Ayes (5) five, nays (0) zero.
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<u>MINUTES –</u> Under FY 09-10 Annual Report "proceed in raising the under 60 suggested donation to \$3.25 and the under 60 to \$5.50" needs to read "**over** 60 suggested donation to \$3.25". Motion by McCray supported by Nolan to approve the minutes as amended for the December 22, 2010 Board Meeting. Ayes (4) Four, nays (0) zero. Motion carried.

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**<u>CORRESPONDENCE</u>** – None at this time.

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**<u>CORRESPONDENCE</u>** – None at this time.

#### **REPORTS**

Chairman Mahank commented that if the current situation continues, the Director and Assistant Director will get burned out. The appropriate number of staffing is needed if the current level of services is going to be provided. A decision needs to be made regarding if money will be taken out of the fund balance or if the COA needs to cut services. There are going to be more funding cuts coming. The COA is currently looking into raising the suggested donation rates. Director Snyder is going to talk to other COAs to see how they figure their cost per unit for their suggested donation. Currently more money is received for congregate meals than for home delivered meals. The Director will talk to NEMCSA to see if money from the congregate meal program can be transferred into home delivered meals.

Dean does not want to take more money out of the fund balance. The board has already approved taking the money out. As of now, around \$29,000 will be taken out to help this current fiscal year. The account has been added to over the years from reserves that have been saved. The fund is restricted for \$113,000 as a building fund. The board can vote to make the building fund unrestricted. Fund balance = \$268,000 - restricted \$113,000 = \$155,000. Taking out \$29,000, leaves \$126,000. If the current deficit is taken out of the fund balance, it would only leave enough money to continue operations for 2.7 months. The Director is conflicted by what the board wants, either take out the \$29,000 or get the amount lower. The savings from the three vacant positions are included in the \$29,000 and if the positions are not filled, there is a possibility to end up in the black. Linda does not think that the positions should be filled because of the lack of money to fund those vacant positions. As of now they are not filled because of the budget deficit. The money could be made up, but not going to be done if Director Snyder and Melanie are doing the extra work. Director Snyder will continue to work on the budget. She is still uneasy because of the conflicting statements from board members about the budget situation. The board agreed to continue its approval of taking money out of the fund balance to make up for the deficit. The Director thinks next year may be worse than this current year. Helen questioned if cuts were to be made what would be recommended to be cut. The Director thinks that if she has to cut something from the budget the first thing she would cut would be activities at the senior center that cost money/staff time and the next item would be to go from two congregate meals a day down to one. Motion by Nolan, supported by Williams, to receive and file the director's report. Ayes (5) five, nays (0).

- C. <u>Area Agency on Aging Advisory Council</u> Earl was in attendance and reported the current senior population increased by 2.2%. Changes are going to be made and new ideas are being looked at because of the baby boomers. Earl will continue to collect information.
- **D.** <u>Gazette Advertising</u> The current total sales is \$8,382 and with the new ads coming in it will total \$9,534. The goal is \$10,320. All the board members are working on their list. Jack read a list of potential advertisers.

Director Snyder talked about changes to the layout of the Gazette. She had researched and received three other bids for the monthly printing of the Gazette. Currently the monthly cost for Xpress is around \$750. The Avalanche could print it in black and white on newsprint for \$400 and \$460 for color. That would be a savings of around \$4200 per year. It would still be the same surface area and the COA would still have to put it together. Another company could do it for \$530 per month and it would be a booklet format with 16 pages and in color. They would also design and mail it for a total of \$900 per month. The price would increase but with the costs of staffing and mailing, it would only be an increase of around \$50 per month. A church publication company that does senior center publications would design and print it for free. They would get the advertising money, not us. The problem is they only offer four changes to ads per year versus monthly like the COA does now. They publish the St. Mary's newsletter. Switching to a newspaper layout might decrease the quality. Motion by McCray, supported by Williams to try out the Avalanche newspaper with color for a trial period. Ayes (0) zero, nays (5) five. Motion fails. Motion by Munsey to notify current advertisers about switching to a newspaper format from the booklet. A letter would be sent, from Director Snyder, asking their opinion. Ayes (4) four, nays (1) one. Motion carried.

#### **OLD BUSINESS**

- A. <u>Commissioners Survey</u>: Jack read the Crawford County Commission on Aging: Crawford County Commissioner Assessment dated December 15, 2010. Motion by McCray, supported by Nolan to receive and file the commissioners' survey. Ayes (5) five, nays (0) zero.
- **B.** <u>Governance Process Evaluation Survey:</u> The survey needs to be filled out and left with Director Snyder.

# **BOARD MEMBERS COMMENTS/CONCERNS**

Howard Taylor will be gone the next two months. Jack will be gone for the month of February and Director Snyder might possibly be gone also. If this happens all other board members will need to attend the February meeting for a quorum. Motion by Nolan, supported by Munsey, to cancel the February board meeting due to absences and to meet again in March. Ayes (5), nays (0) zero. Motion carried.

# PUBLIC COMMENT

Karen Gribb is amazed at the number of the Gazettes that get mailed. She was wondering if we could save on postage costs. The Director informed her that the Gazette policy states that active people that come to the senior center do not get a Gazette mailed to them and that postage was a small percentage of total Gazette costs.

#### **ADJOURNMENT**

Motion by Munsey, supported by Nolan to adjourn. Ayes (5) five, nays (0) zero. Motion carried. Meeting adjourned at 3:45 pm.

Jack Mahank, Chairperson

The meeting was called to order at 1p.m. by Chairman Mahank.

**Board Members in Attendance**: Linda Munsey, Jack Mahank, Helen Nolan, Dean McCray and Don Williams (arrived @ 1:30 pm)

Board Members absent: Howard Taylor, absent with notice

Also in attendance: Director Snyder, Melanie Conway, Kara LaMarre, and guests

The Pledge of Allegiance was led by Linda Munsey. The invocation was offered by Helen Nolan.

<u>AGENDA –</u> Motion by McCray supported by Nolan, to approve the agenda. Ayes (4) Four, Nays (0) zero. Motion Carried

<u>MINUTES –</u> Under FY 09-10 Annual Report "proceed in raising the under 60 suggested donation to \$3.25 and the under 60 to \$5.50" needs to read "**over** 60 suggested donation to \$3.25". Motion by McCray supported by Nolan to approve the minutes as amended for the December 22, 2010 Board Meeting. Ayes (4) Four, nays (0) zero. Motion carried.

<u>FINANCIAL REPORT</u> – Financial report shows the COA in the black \$17,024. Motion by McCray, supported by Nolan, to receive and file the financial report ending December 31, 2010. Ayes (4) Four, nays (0). Motion carried

**<u>CORRESPONDENCE</u>** – None at this time.

#### **REPORTS**

Chairman Mahank commented that if the current situation continues, the Director and Assistant Director will get burned out. The appropriate number of staffing is needed if the current level of services is going to be provided. A decision needs to be made regarding if money will be taken out of the fund balance or if the COA needs to cut services. There are going to be more funding cuts coming. The COA is currently looking into raising the suggested donation rates. Director Snyder is going to talk to other COAs to see how they figure their cost per unit for their suggested donation. Currently more money is received for congregate meals than for home delivered meals. The Director will talk to NEMCSA to see if money from the congregate meal program can be transferred into home delivered meals.

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#### **ADJOURNMENT**

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Jack Mahank, Chairperson